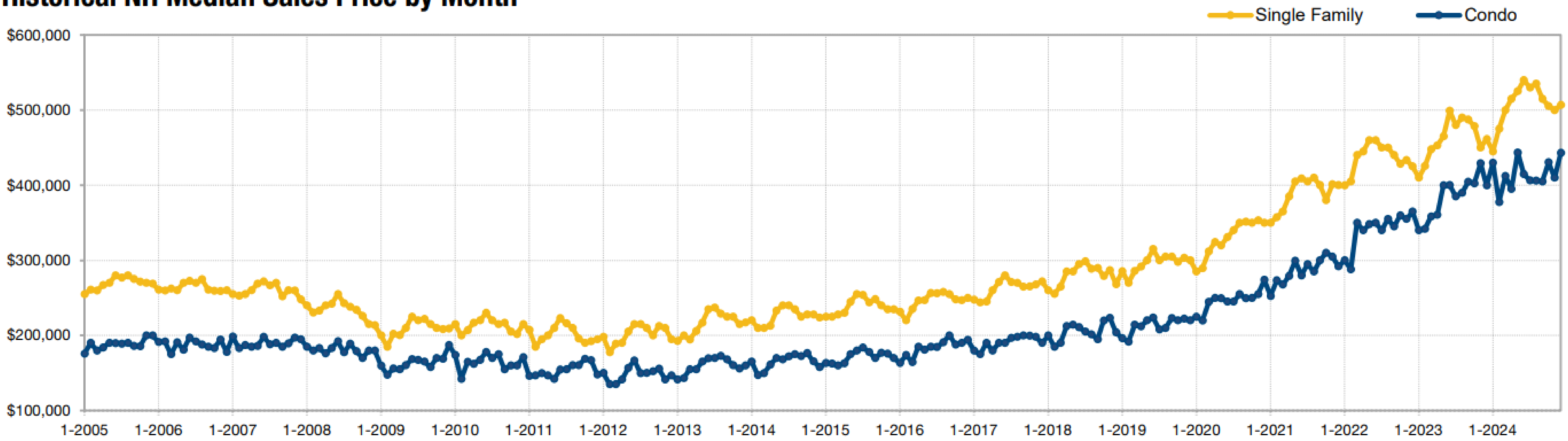
NEW HAMPSHIRE REALTORS®

Historical NH Median Sales Price by Month



NEW HAMPSHIRE
SINGLE-FAMILY RESIDENTIAL HOME SALES

<u>Statewide</u>: 1998 to present

Year	[redacted]	Median price	% change	[redacted]
1998		$127,500	N/A	
1999		$136,900	+7.4	
2000		$157,500	+15.0	
2001		$179,900	+14.2	
2002		$207,000	+15.1	
2003		$229,900	+11.1	
2004		$254,702	+10.8	
2005		$270,000	+6.0	
2006		$265,000	-1.9	
2007		$260,800	-1.6	
2008		$235,000	-9.9	
2009		$212,000	-9.8	
2010		$215,000	+1.4	
2011		$201,700	-6.2	
2012		$202,000	+0.1	
2013		$220,000	+8.9	
2014		$227,500	+3.4	
2015		$241,500	+6.2	
2016		$249,800	+3.4	
2017		$266,000	+6.5	
2018		$283,000	+6.0	
2019		$300,000	+6.0	
2020		$335,000	+11.7	
2021		$395,000	+17.9	
2022		$440,000	+11.4	
2023		$470,000	+6.8	

Bob Quinn
NEW HAMPSHIRE ASSOCIATION OF R
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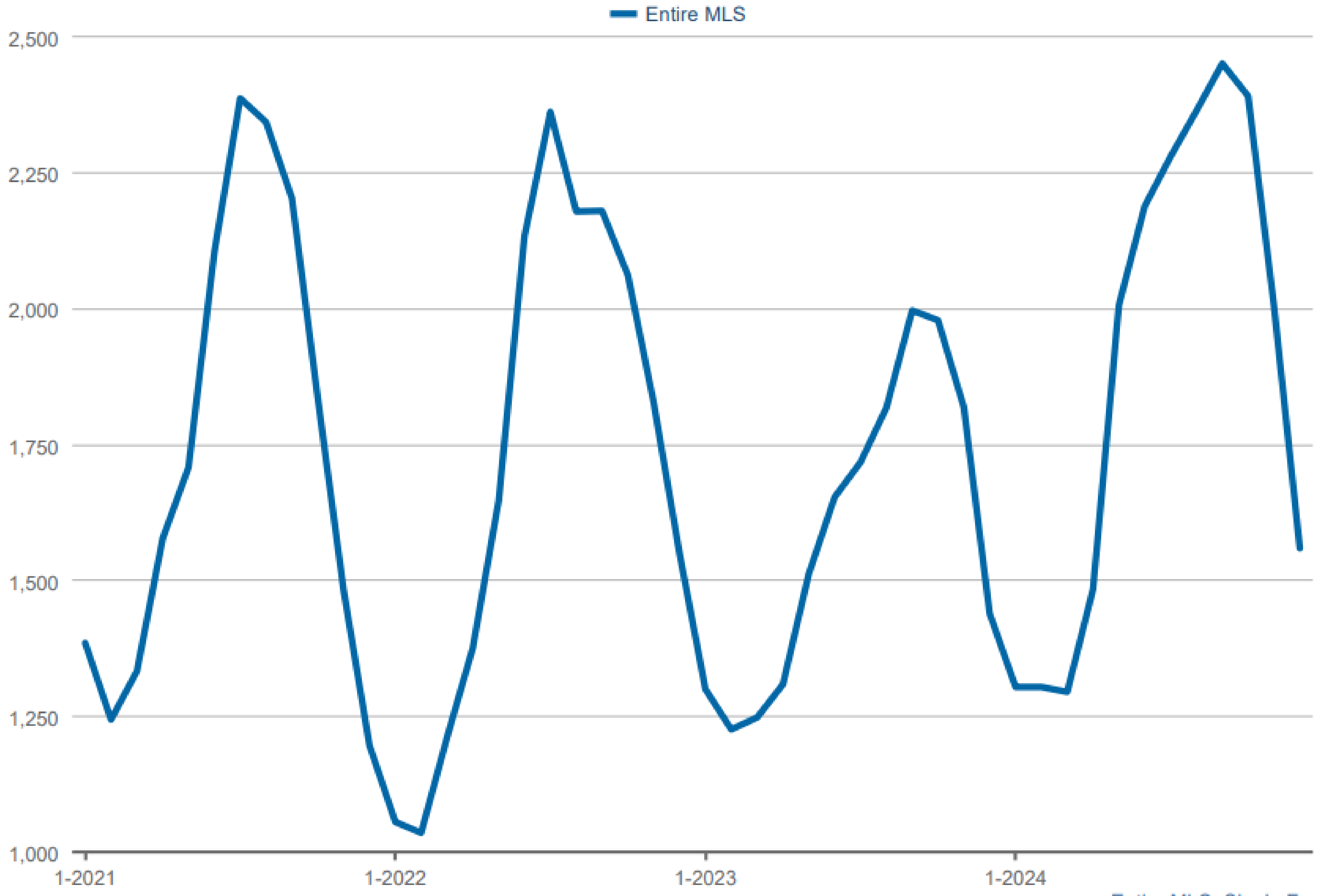
Homes for Sale



Entire MLS: Single Family

Each data point is one month of activity. Data is from January 8, 2025.

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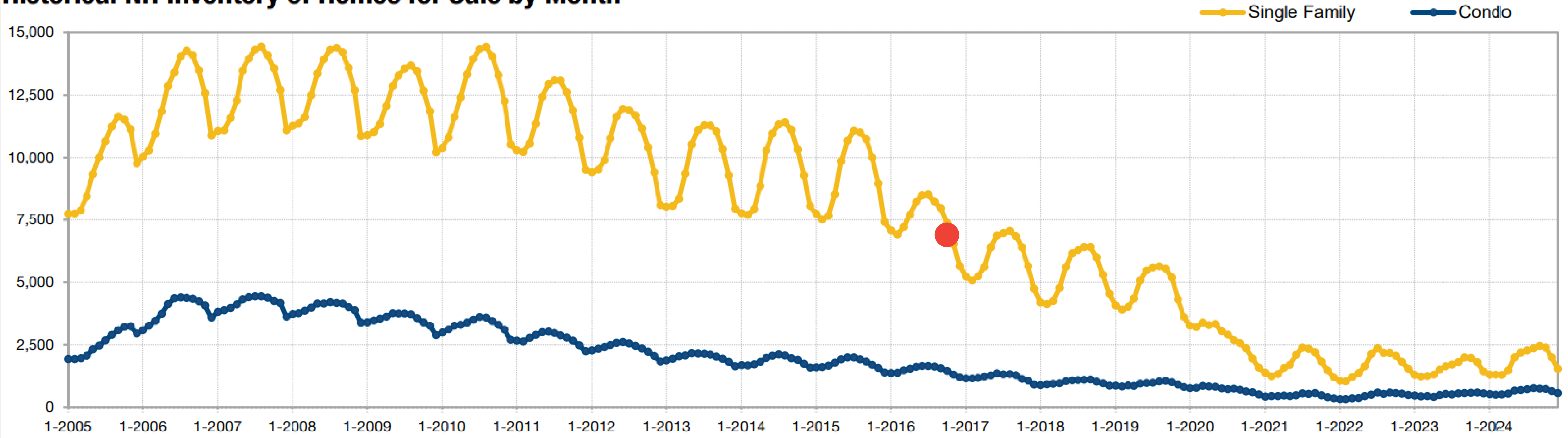
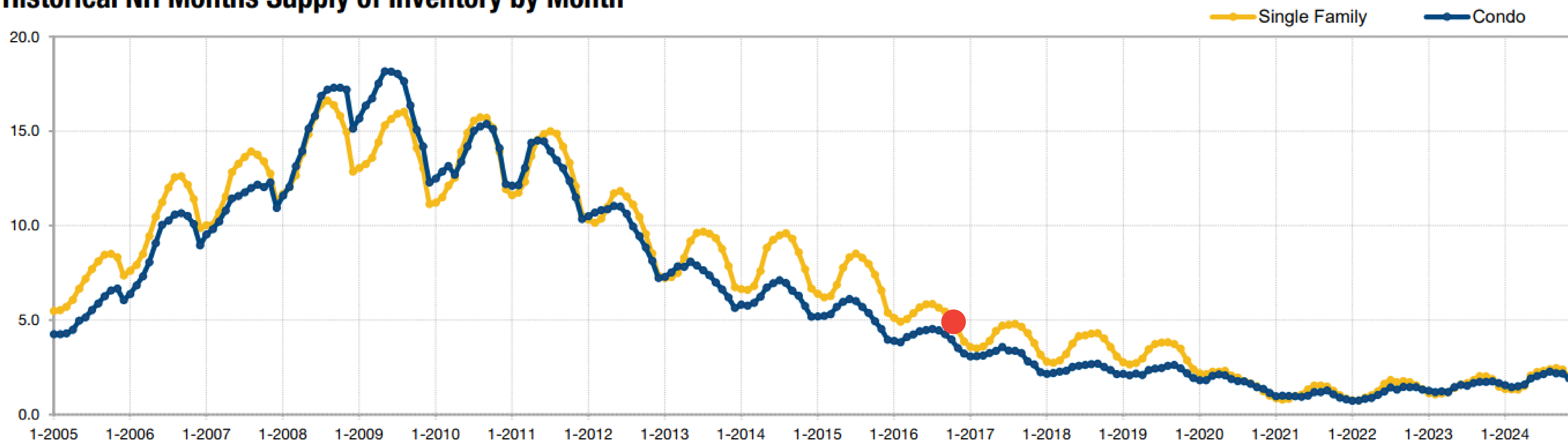
Historical NH Inventory of Homes for Sale by Month



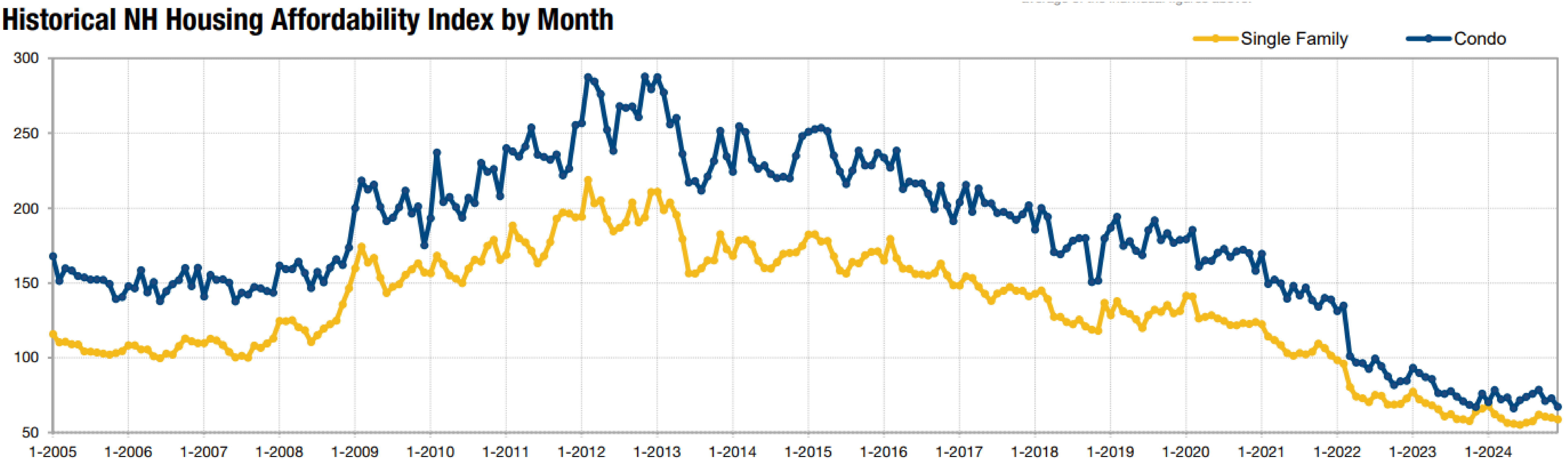
Current as of January 5, 2025. All data from New Hampshire REALTORS®, Inc. and PrimeMLS, Inc.

Historical NH Months Supply of Inventory by Month



NHAR HOUSING
AFFORDABILITY INDEX

An index of 120 means the median household income is 120% of what is necessary to qualify for the median - priced home under the prevailing rates. A higher number means more affordability



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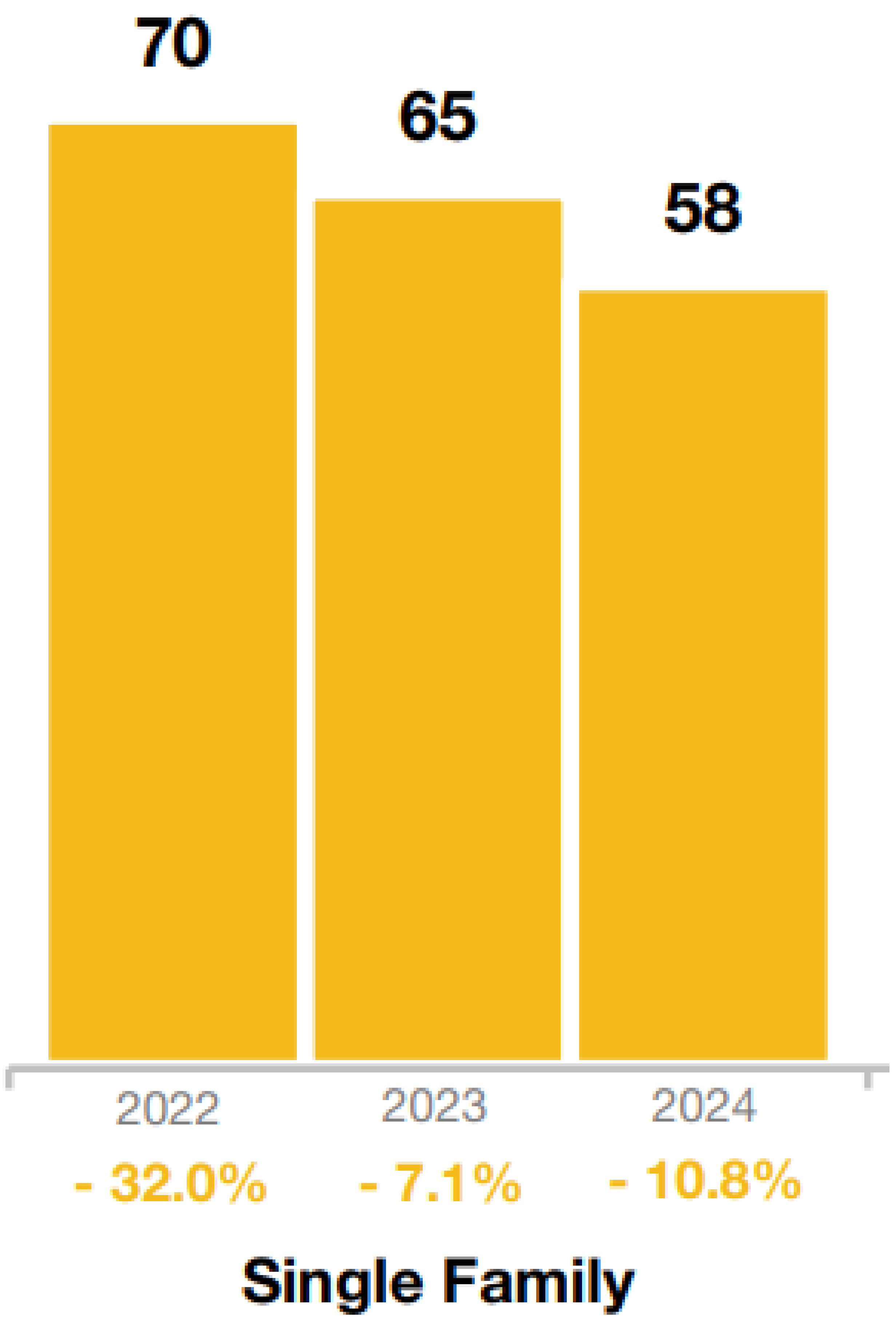
NHAR HOUSING AFFORDABILITY INDEX



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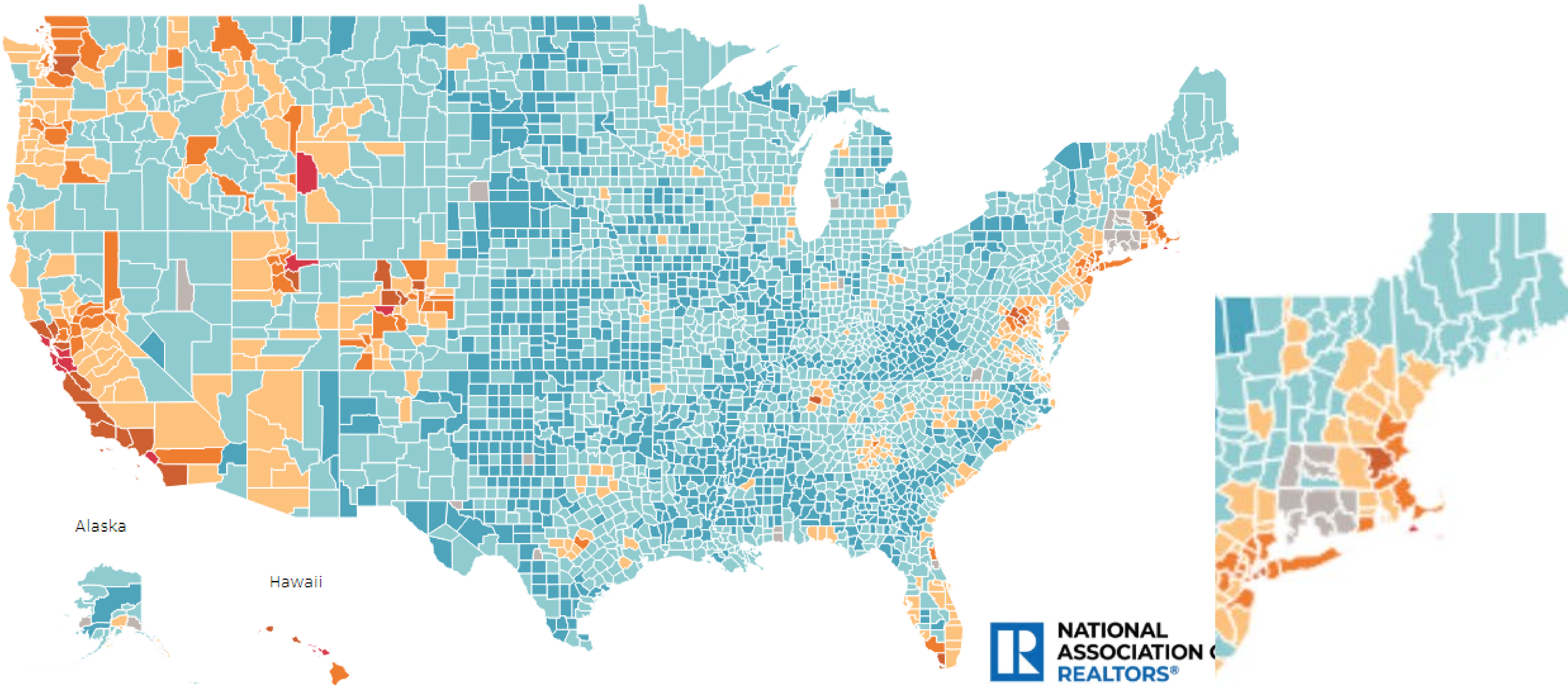
County Median Home Prices

Q3 2024

Hover over the bar to highlight. **Click** to filter. Press **ESC** to clear selection

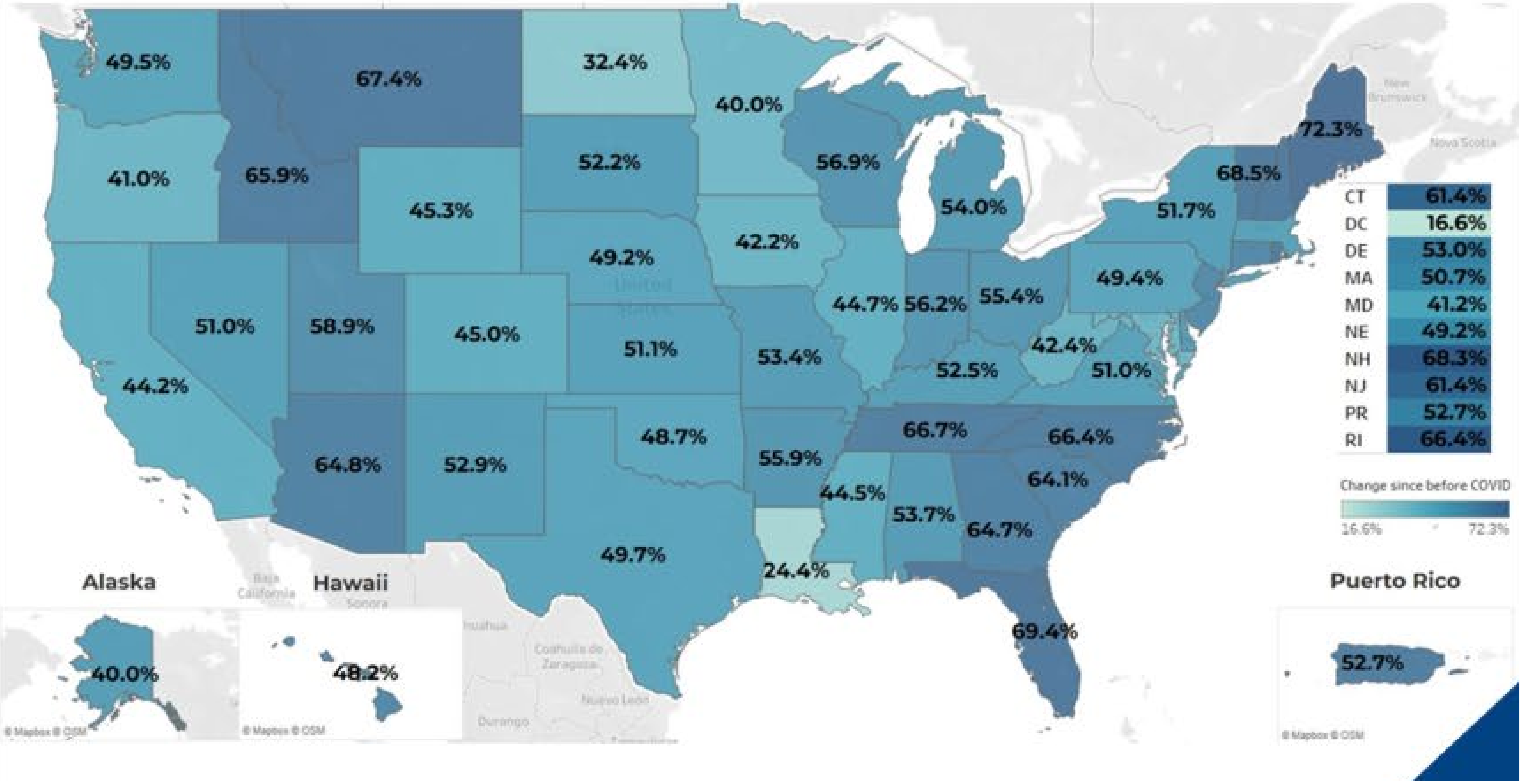
31.2%	54.6%	10.3%	2.4%	0.9%	0.5%
Less than $150,000	$150,000-$350,000	$350,000-$550,000	$550,000-$750,000	$750,000-$1,000,000	$1,000,000 and more



NATIONAL ASSOCIATION OF REALTORS®

Home Price Appreciation since COVID Arrival

(% Change from 2020 Q1 to 2024 Q3)

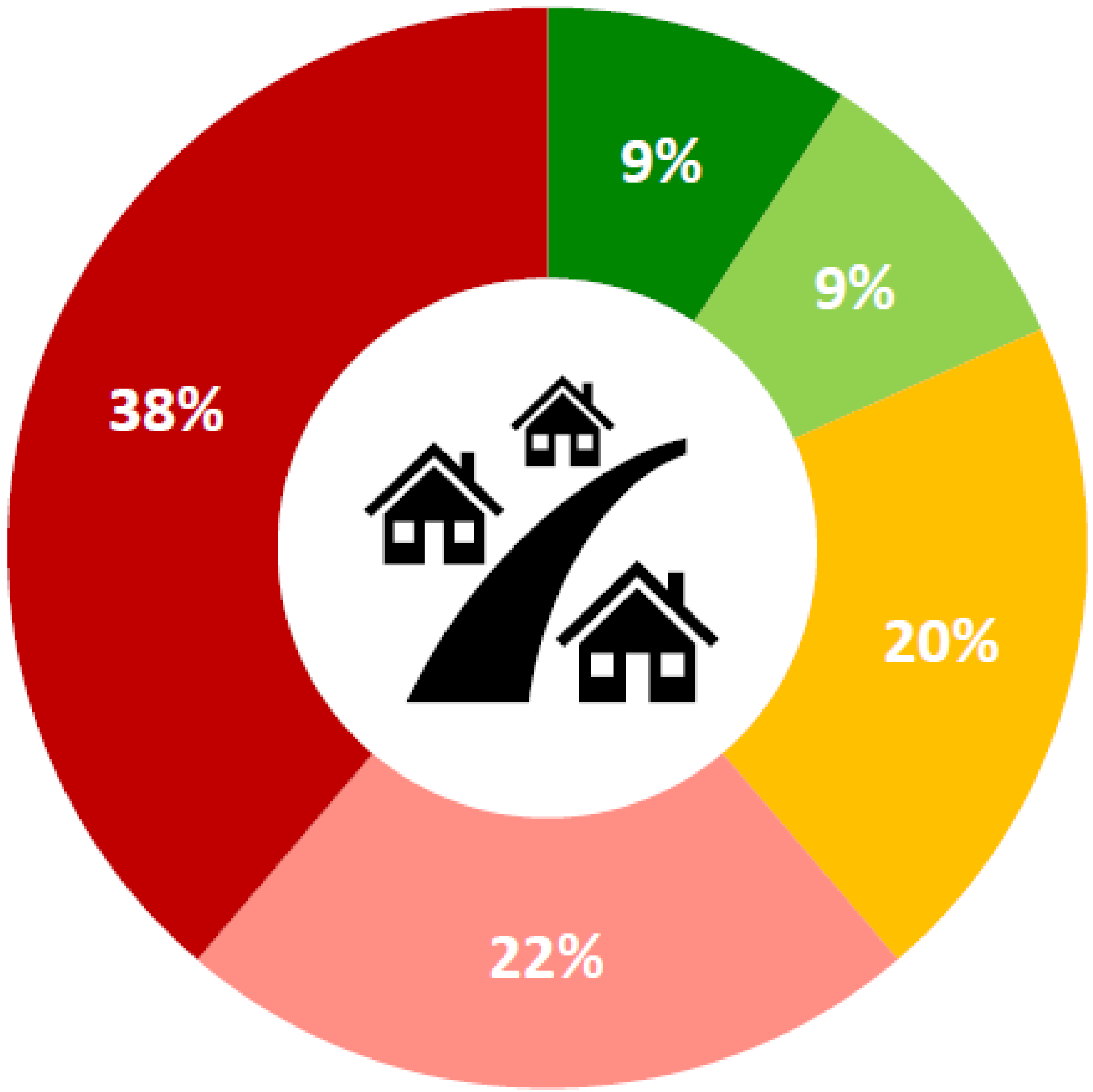


1. Maine +72.3%
2. Florida +69.4%
3. VT +68.5%
4. NH +68.3%

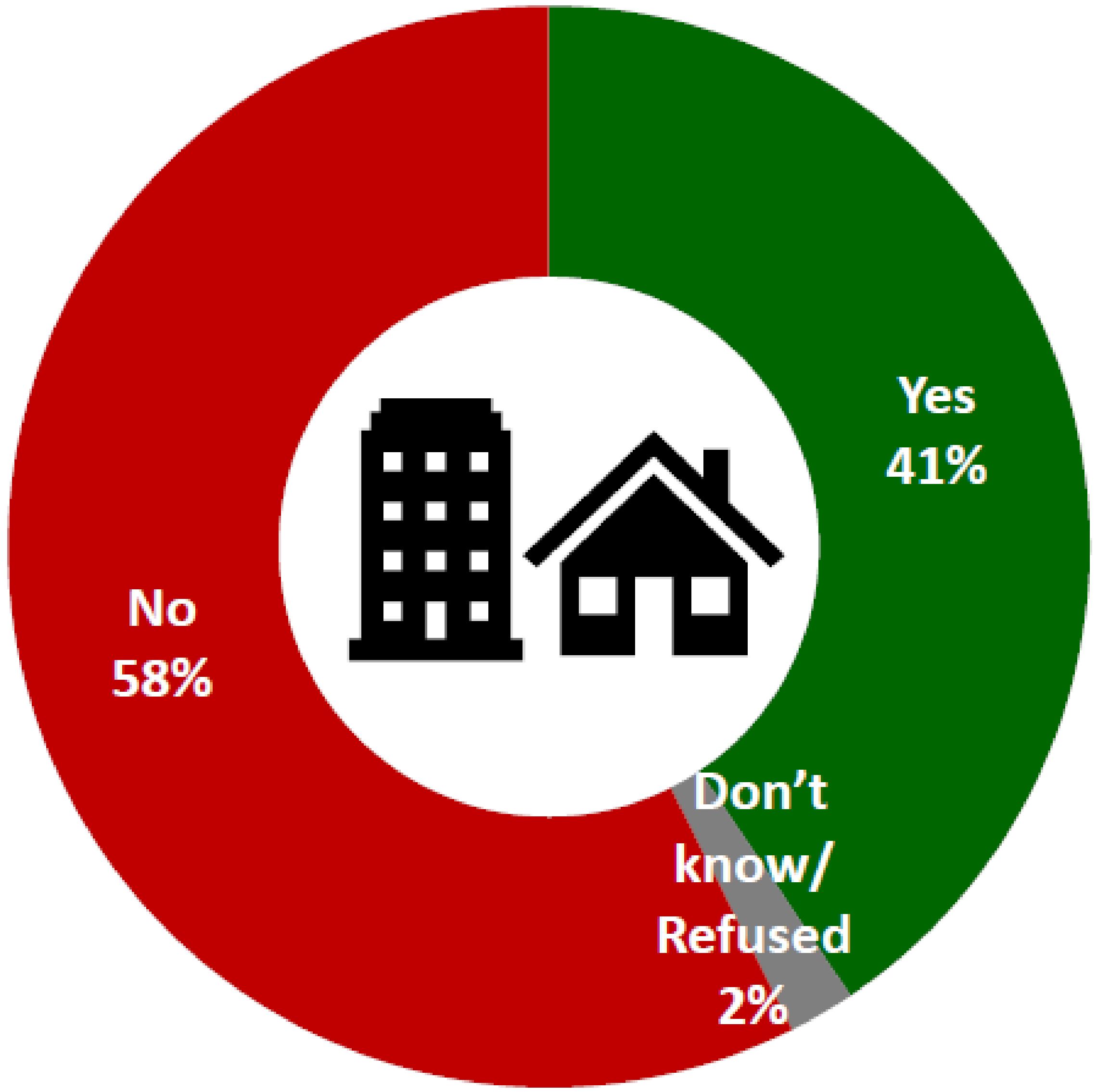
Large Majorities See A Lack of Housing

Availability of Housing

Big Problem: 60% | Not a problem: 18%



Enough Different Housing Types



Not a problem at all	A slight problem	A moderate problem	A fairly big problem	A very big problem

Almost Half Say Their Rent or Mortgage Puts a Significant or Slight Strain on Their Budget, Up From 2019

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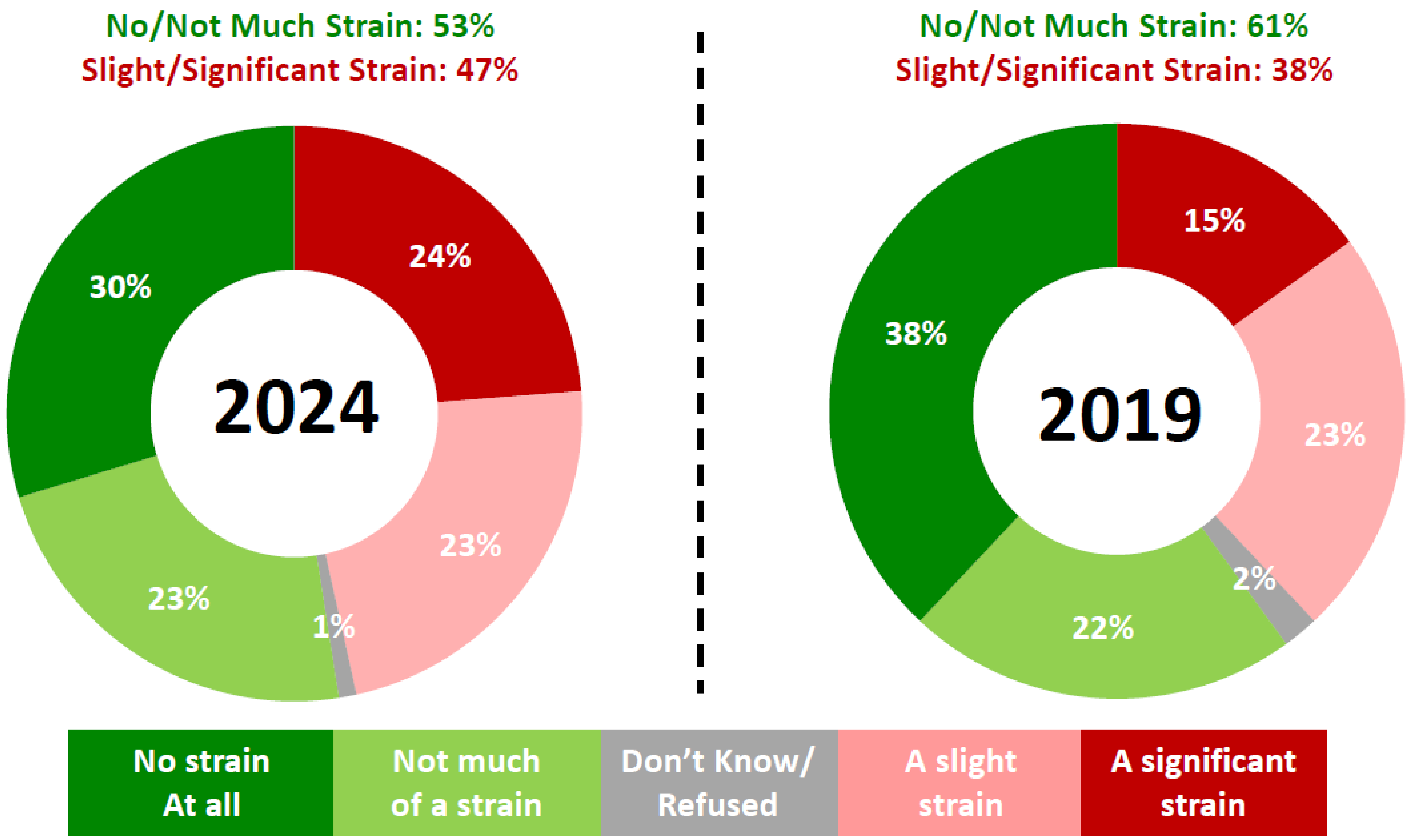
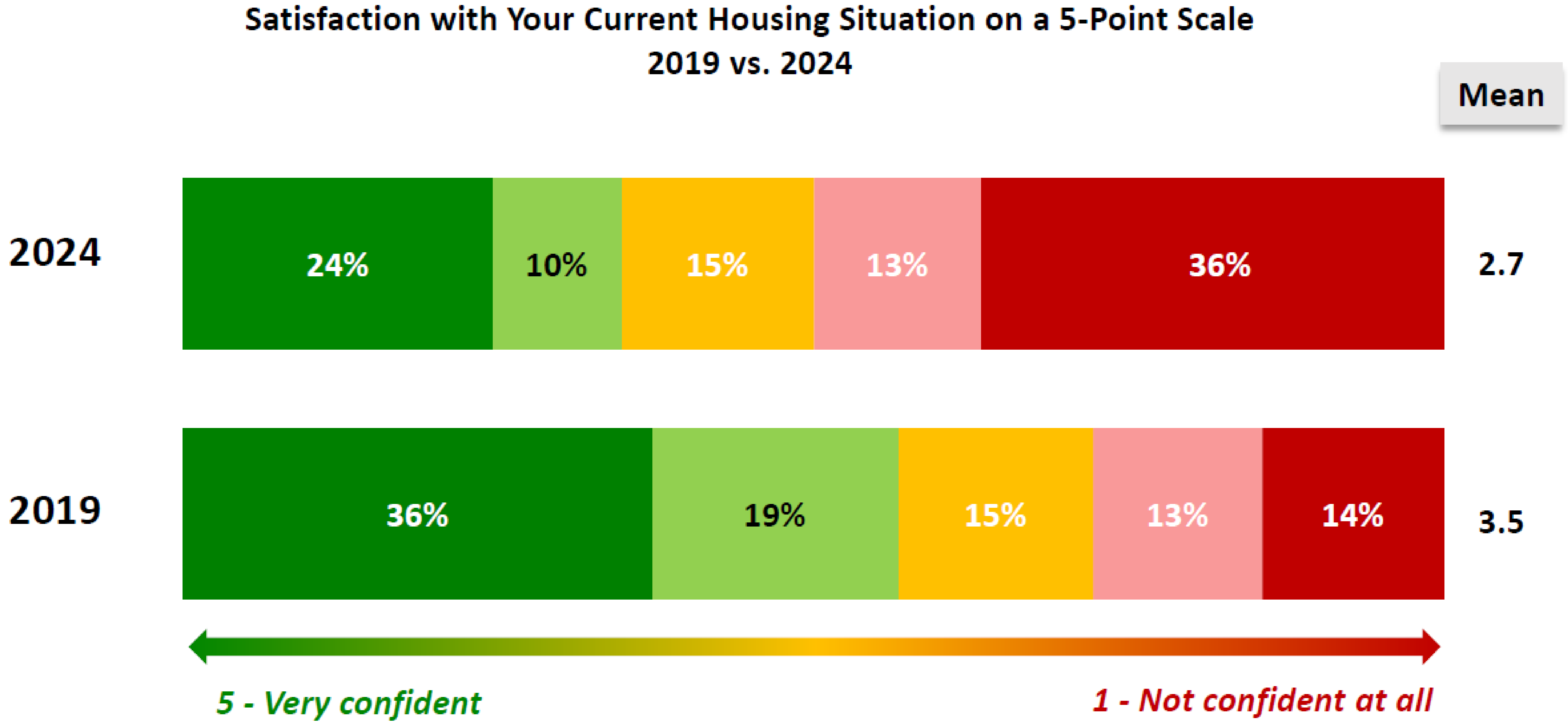
Financial Strain of Your Rent/Mortgage



Q.28 How much of a financial strain on your budget is paying your rent or mortgage each month?

AMERICAN STRATEGIES

One-Third Are Not Confident At All In Affording the Kind of Home That Meets Their Needs; Up Significantly from 2019



Q.39 On a scale of 1 to 5, where 5 means very confident and 1 means not at all confident, how confident are you that if you had to move from your current residence you would be able to afford to own or rent a home that meets your needs in your community?

AMERICAN STRATEGIES

Government regulations, particularly minimum lot size requirements within zoning laws, significantly impact housing land costs by limiting the number of homes that can be built on a given piece of land, effectively driving up the price per unit

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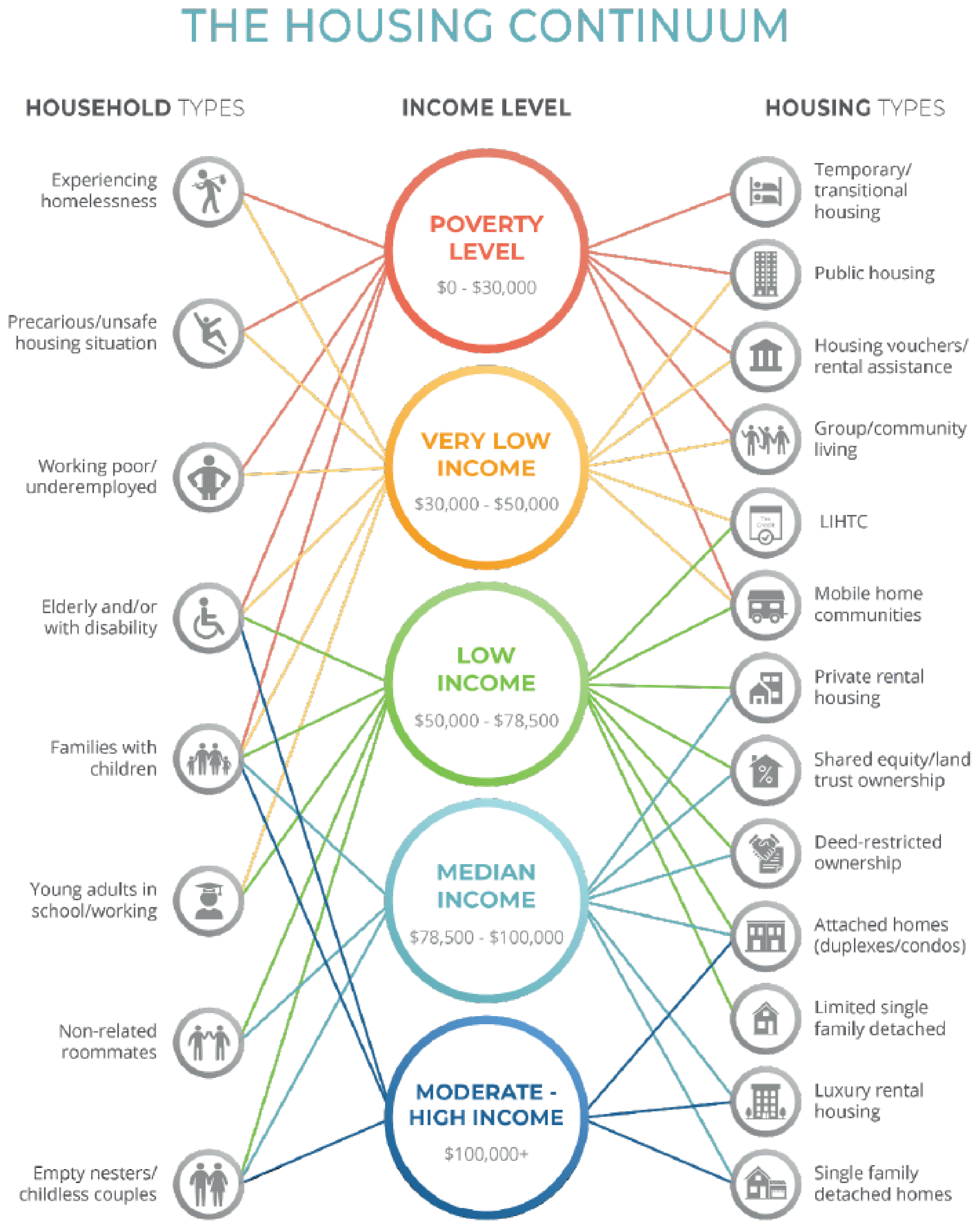
Why Work to Address Housing Needs?

A balanced housing stock accommodates a full "life cycle community"—where there are housing options for each stage of life—which in turn supports the local economy and contributes to community culture



Year			Volume	RETT
2024			$1,291,581,716	$19,373,726
2023			$1,057,897,007	$15,868,455
2022			$2,536,923,549	$38,053,853

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